

# OT Mastery

## Private Practice Occupational Therapy

**1. What is not one of the criteria required for someone to be self-employed?**

- A. They consult with a newly-established business without charging them
  - B. They are in a business partnership
  - C. They take on roles that last a specified period of time or work as a gig/freelance worker
  - D. They have a full-time or part-time business that offers them income
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**2. Which of the following statements is true according to the 2019 AOTA Workforce Survey?**

- A. More OTAs are salaried rather than being paid according to an hourly rate
  - B. OTs are generally disinterested in private practice
  - C. The amount of OTs who consider themselves self-employed has decreased since 2014
  - D. More OTs are paid on an hourly basis rather than receiving a salary
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**3. What is not a common reason why OTs leave the field?**

- A. Feelings of burnout
  - B. Not liking patient care
  - C. Too much documentation
  - D. Patient acuity not aligning with therapist skill level
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**4. What is not considered an advantage of private practice?**

- A. Less administrative burden
  - B. Clinical autonomy
  - C. Increased earning potential
  - D. Financial risk
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**5. What is considered a disadvantage of private practice?**

- A. Unstable income
  - B. Inability to hone one's specialty
  - C. Flexible work schedules
  - D. Lack of supervision
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**6. What is the first tool therapists should use in the program development process?**

- A. Occupational profile

- B. Program questionnaire
  - C. Needs assessment
  - D. None of the above
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**7. What is the initial step in a needs assessment?**

- A. Move forward with action points
  - B. Identify funding sources
  - C. Define program objectives
  - D. Acquire feedback
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**8. Which of the following statements about private practice policies and regulations is true?**

- A. Therapists do not have to follow any accessibility or safety regulations if they operate out of their own home
  - B. Some policies only apply to brick-and-mortar businesses while other policies are applicable to all private practice owners
  - C. Therapists are only considered private practice owners if they hire additional staff within the first year of being in business
  - D. Therapists cannot register their business until they have hired additional staff
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**9. What should be part of the informed consent process?**

- A. Scope of practice
  - B. Reporting requirements
  - C. Patient bill of rights
  - D. All of the above
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**10. What is an NPI?**

- A. A tax document needed to hire additional therapists
  - B. A tax document that shows proof of a business' registration with the state
  - C. An identification number required in order for therapists to bill Medicare for services they provide
  - D. A summary of the scope of practice a therapist provides
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**11. What is not considered a method of gaining referrals?**

- A. Registering a business with the state
  - B. Asking previous or current patients to spread the word about their services
  - C. Offering free lectures in the therapist's area of expertise
  - D. Putting loyalty incentives in place for existing patients
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**12. What is the difference between advertising and marketing?**

- A. Marketing and advertising are the same
  - B. Marketing is for the sake of promotion and advertising aims to meet customer needs
  - C. Marketing involves online promotion and advertising includes print materials
  - D. Advertising is for the sake of promotion, while marketing aims to meet customer needs
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**13. What are some common ways therapists raise money to start a private practice?**

- A. Loans
  - B. Crowdfunding
  - C. Grants
  - D. All of the above
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**14. What is not a fiscal responsibility a private practice owner has if they do not accept insurance?**

- A. Claims submission and processing
  - B. Benchmarking financial statistics
  - C. Ongoing training regarding billing regulations
  - D. Coding training
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**15. What is a requirement of any EMR?**

- A. Customizable forms and templates
  - B. HIPAA compliance
  - C. Scheduling integration
  - D. Optimized workflows
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**16. What is considered a best practice for point of service electronic documentation?**

- A. Maintaining eye contact with patients
  - B. Using the mouse whenever possible
  - C. Taking notes as patients are speaking
  - D. Completing chart reviews while patients are in the room
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**17. What is not a method used to assist with quality improvement?**

- A. Plan-Do-Study-Act Cycles
  - B. Lean Six Sigma
  - C. Quality Assurance
  - D. Total Quality Management (TQM)
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**18. What is one of the most common quality measures utilized in the healthcare industry?**

- A. Continuous Quality Improvement (CQI)
  - B. Plan-Do-Study-Act Cycles
  - C. Total Quality Management (TQM)
  - D. Lean Six Sigma
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**19. Based on research about private practice experiences, what statement is true?**

- A. Informal and formal learning helps therapists function better both as clinicians and business owners
  - B. Opportunities in private practice allow for enhanced skill development and continuing education
  - C. Therapist competency originates from informal and formal learning opportunities
  - D. All of the above
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**20. According to research, how can private practice owners engage in advanced learning?**

- A. Seek out help from assistants and administrative staff whenever possible
  - B. Take the time to develop skills based on isolated incidents that arise over time
  - C. Engage fully in operational duties
  - D. Carry out all basic procedures themselves
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